The Fastenal Company would like to invite ambitious, hard-working individuals to apply for the position of full-time Sales Trainee/Outside Sales. Applicants should be able to bring new ideas and improvements to business practices; remain fair, respectful and moral in all situations; and work well both independently and as part of a team.

ABOUT US: Fastenal Company is a leading industrial and construction distributor with over 2,400 locations in the United States, Canada, Mexico and other countries internationally. Since 1967 Fastenal has been a fast-growing company with excellent employment opportunities for career advancement. We strive to help employees reach their full potential in pursuit of our "Growth through Customer Service" mission.

OVERVIEW: Working in the role of full-time Sales Trainee/Outside Sales, you will have the opportunity to learn and grow with a leading industrial and supplies distributor. Fastenal Company is currently seeking candidates for a Sales Trainee/Outside Sales position at our store located at 702 W. Main St., Duncan, OK.

TRAINING PROGRAM: The training experience includes hands-on, on-line, and classroom training offered through our corporate university. External candidates hired for this position will begin their career in a Sales Trainee program. The training program for current employees who are promoted into these positions will vary based on prior experience with the company.

RESPONSIBILITIES: The duties and responsibilities of this position include, but are not limited to:

- Developing and executing a sales plan in the local territory to meet/exceed sales goals
- Selling industrial and construction supplies business to business
- Conducting cold calls with manufacturing, maintenance, construction, job sites and other industrial accounts
- Maintaining and growing the existing customer base
- Managing account collections for assigned accounts
- Maintaining and growing customer inventory programs
- Completing required training within the training period (if applicable)

POSITION QUALIFICATIONS: The skills and qualifications required for this position include:

- 18 years of age or over
- Able to work up to 50 hours per week (overtime eligible for Sales Trainee position)
- A strong aptitude for sales and desire to earn salary plus commission after the training period
- A valid driver’s license and the ability to meet our driving record requirements
- The ability to demonstrate Company values of Innovation, Teamwork, Ambition, and Integrity
SALES SUPPORT
PART-TIME POSITION AVAILABLE
Lawton, OK

The Fastenal Company would like to invite ambitious, hard-working individuals to apply for the position of part-time Sales Support. Applicants should be able to bring new ideas and improvements to business practices; remain fair, respectful and moral in all situations; and work well both independently and as part of a team.

ABOUT US: Fastenal Company is a leading industrial and construction distributor with over 2,400 locations in the United States, Canada, Mexico and other countries internationally. Since 1967 Fastenal has been a fast-growing company with excellent employment opportunities for career advancement. We strive to help employees reach their full potential in pursuit of our "Growth through Customer Service” mission.

OVERVIEW: Working as a part-time Sales Support employee, you must have a strong interest in sales and enjoy working in a fast-paced challenging environment. This is an entry-level position that offers a flexible schedule, working daytime hours Monday-Friday, and involves servicing our customers from our store located at 2520 SW Lee Blvd., Lawton, OK.

RESPONSIBILITIES: The duties and responsibilities of this position are service-based and will present new and diverse challenges daily. Duties include, but are not limited to:

- Assisting with sales/customer service
- Managing inventory
- Placing and fulfilling orders
- Receiving and shipping inventory
- Performing local sales calls and deliveries with company vehicle

POSITION QUALIFICATIONS: The skills and qualifications required for this position include:

- Strong computer skills and math aptitude
- The ability to lift, slide and lower packages that typically weigh 25lbs-50lbs and may weigh up to 75lbs
- Possess or are working towards an Associates Degree in Business/Marketing OR have equivalent industry experience and knowledge of the local market

Please respond by Sunday, January 30, 2011.

Fastenal is an Equal Opportunity Employer.

To apply, please click on the link below. Please save this information for future reference.

Job Link: https://www.select2perform.com/default?action=url&key=f106496d92ff35
• 18 years of age or over
• A valid driver's license and the ability to meet our driving record requirements
• The ability to demonstrate Company values of Innovation, Teamwork, Ambition, and Integrity
• A strong aptitude for sales and a desire to sell
• Strong computer skills and math aptitude
• An interest in career advancement
• The ability to lift, slide and lower packages that typically weigh 25lbs-50lbs and may weigh up to 75lbs
• Possess or are working towards an Associates Degree in Business/Marketing OR have equivalent industry experience and knowledge of the local market

Please respond by Sunday, January 30, 2011.

Fastenal is an Equal Opportunity Employer.

To apply, please click on the link below. Please save this information for future reference.

Job Link: https://www.select2perform.com/default?action=url&key=c10949688e076a

GENERAL MANAGER
FULL-TIME POSITION AVAILABLE
Chickasha, OK

The Fastenal Company would like to invite ambitious, hard-working individuals to apply for the position of full-time General Manager. Applicants should be able to bring new ideas and improvements to business practices; remain fair, respectful and moral in all situations; and work well both independently and as part of a team.

ABOUT US: Fastenal Company is a leading industrial and construction distributor with over 2,400 locations in the United States, Canada, Mexico and other countries internationally. Since 1967 Fastenal has been a fast-growing company with excellent employment opportunities for career advancement. We strive to help employees reach their full potential in pursuit of our "Growth through Customer Service" mission.

OVERVIEW: Working as a full-time General Manager, you will be responsible for all aspects of the store business. Support responsibilities may include purchasing, receiving, packing orders, deliveries, sourcing and inventory management as needed to assure success of the business. This position is for our store located at 4201 S. 4th St, Chickasha, OK.

RESPONSIBILITIES: The duties and responsibilities of this position include, but are not limited to:

• Developing and executing a sales plan in a local territory to reach/exceed business goals
• Demonstrating excellence in business to business selling on a daily basis
  Effectively communicating business statistics & progress toward goals to motivate
  the performance of others
• Modeling and promoting career opportunities to personnel
• Developing and training others to achieve optimal business results as well as
  personal goals
• Demonstrating the ability to lead others
• Performing all aspects of running a small business as required

POSITION QUALIFICATIONS: The skills and qualifications required for this position
include:

• A valid driver’s license and the ability to meet our driving record requirements
• The ability to lift, slide and lower packages that typically weigh 25lbs-50lbs and may
  weigh up to 75lbs
• The desire to practice integrity and professionalism in all aspects of the business
  Excellent written and oral communication skills
• A positive attitude, effective problem solving ability, and dedication to providing
  optimal customer service
• The ability to learn and perform multiple tasks in a fast paced, dynamic team
  environment
• Effective time management and organizational skills
  Keen attention to detail and
  a sense of urgency
• Strong computer skills and math aptitude
• An Associates Degree in Business/Marketing OR equivalent industry experience and
  knowledge of the local market is preferred
• At least one year of Fastenal or related sales experience is preferred
• Previous managerial experience and product knowledge are a plus

Please respond by Sunday, January 30, 2011.

Fastenal is an Equal Opportunity Employer.

To Apply, please click on the link below. Please save this information for future reference.

Job Link: https://www.select2perform.com/default?action=url&key=d10d4967a7e267